

Open letter to Shri Nitin Gadkari

In the last few days, you have participated in many webinars to understand the need for MSME and also after yesterday's stimulus for MSME my observations are as follows:

- You and your team are not getting the right feedback for the banker's attitude at the branch level
- The last few months our Finance Minister has announced that no units will be declared NPA till 31st March 2020 but RBI did not issue circular, so please see that this time proper circulars are released by RBI.
- Yesterday's package of 3 lacs crore will benefit only 45 lacs units so what about the rest of 590 lacs units? Does the government think that they are not affected by Corona?
- This is the time government can give guarantee to banks and revive all sick MSME units, giving them 3 years Moratorium and 7 years repayment schedule without any additional funding.
 - By doing this, government will get 15000 to 25000 crore by way of GST per year
 - 1 crore jobs will be created
 - Private investment will support the need for unit thus creating equity culture
 - As all cases are withdrawn, court and DRT will be free and the quality of judgement will improve.
- As you have said in all webinars to look for opportunities arising because of supply-chain disturbance in the world so you want India to become attractive.

To make our MSME to grab this opportunity they have to become cost-competitive. Toward this, department has come out with lean manufacturing, digital India etc., but basically, they have to understand their own balance sheet and profit and loss and derive 52 ratios which will improve their operational efficiency and thus reduce cost as a first step.